

TOTAL ORDER \$\_

## THE WILLOWBROOK® COMPANY

PHONE: 888.877.3132 TEXT: 864.633.3559 FAX: 864.573.8730

FSOFFALL2025

| Customer #   |             |                      |                           | BILL TO  |                      |  |       |                      |
|--|-------------|----------------------|---------------------------|--|----------------------|--|-------|----------------------|
| Order DatePO#  |             |                      |                           | Street   |                      |  |       |                      |
| Ship DateCancel Date                                 |             |                      |                           | City, State, Zip                               |                      |  |       |                      |
| Territory Manager                                    |             |                      |                           | SHIP TO  |                      |  |       |                      |
| Card #   |             |                      |                           | Street   |                      |  |       |                      |
| □ Visa □ MasterCard □ AmEx □ Discover Card Exp. Date |             |                      |                           | City, State, Zip                               |                      |  |       |                      |
| Signature  |             |                      |                           | Contact  |                      |  |       |                      |
| □ Net 30 □ Prepaid Check                             |             | Pl                   | Phone ( ) Fax ( )         |  |                      |  |       |                      |
| ☐ New Account (Include New A                         | Account Set | Up Form) 🖵 F         | Reorder 🛭 Show Order 🛭 Ei | mail Add                                       | ress                 |  |       |                      |
|  |             | (P , END             | /FLODE 04 CHETO           |  |                      |  |       |                      |
| <i>9</i> 7   | resh N      | <i>cents</i> EN'     | VELOPE SACHETS So         | Sold in case pack of 18 in a single fragrance. |                      |  |       |                      |
| Fragrance  | Code        | \$1.65 ea.<br>FS-200 | Fragrance                 | Code   | \$1.65 ea.<br>FS-200 | Fragrance  | Code  | \$1.65 ea.<br>FS-200 |
| A Little Sparkle                                     | 425         |                      | Paris                     | 250  |                      | Watermark  | 192   |                      |
| Adventure Mountain                                   | 726         |                      | Passion Flower            | 110  |                      | Welcome Fall   | 628   |                      |
| Amber Spice  | 334         |                      | Pear Spice                | 845  |                      | White Cotton   | 162   |                      |
| Anise  | 333         |                      | Pomegranates              | 691  |                      |  |       |                      |
| Autumn Leaves  | 576         |                      | Refuse to Sink            | 713  |                      | <b>HOLIDAY FRAGRANCES</b><br>∗Ships June 1 - December 15 |       |                      |
| Baby Powder  | 872         |                      | Roses                     | 916  |                      | Balsam Fir   | 362   |                      |
| Вее Нарру  | 664         |                      | Round Topiary             | 020  |                      | Be Merry   | 729   |                      |
| Do What You Love                                     | 755         |                      | Seaspray                  | 021  |                      | Jolly Christmas  | 843   |                      |
| Lavender   | 013         |                      | She Believed              | 505  |                      | Merry Christmas  | 572   |                      |
| Let's Stay Home                                      | 690         |                      | Spiced Pumpkin            | 844  |                      | Merry Santas NEW!  | 898   |                      |
| Lily of the Valley                                   | 126         |                      | Spring Door               | 752  |                      | Red Door Wreath  | 185   |                      |
| Live in the Moment                                   | 876         |                      | Summer Romance            | 237  |                      | Wonderful  | 688   |                      |
| Orange & Honey                                       | 812         |                      | Tradewinds                | 024  |                      | Woodland   | 448   |                      |
| Painted Palms  | 917         |                      | Tuscan Grape              | 701  |                      |  |       |                      |
| TOTAL CASES  |             |                      | TOTAL CASES               |  |                      | TOTAL CASES  |       |                      |
| PRICE PER CASE (18PK)                                |             | X\$29.70             | PRICE PER CASE (18PK)     |  | X\$29.70             | PRICE PER CASE (18PK) X\$29                              |       | X\$29.70             |
| TOTAL DOLLARS  |             |                      | TOTAL DOLLARS             |  |                      | TOTAL DOLLARS  |       |                      |
| BASKET SPINNE  | R DISPLA    | Y                    | NOTES                     |  |                      |  |       |                      |
| Basket Spinner Display  AB501-FS291 X\$100.00        |             | X\$100.00            |                           |  |                      |  |       |                      |
| QUANTITY   |             |                      |                           |  |                      |  |       |                      |
| TOTAL DOLLARS  |             |                      |                           |  |                      |  |       |                      |
|  |             |                      | 12 [                      | BAGDAN   | CF SPINNE            | R - RECOMMENDED ORDEI                                    | <br>R |                      |

Fresh Scents

The Original Scented Envelope Sachet

## **TERMS & CONDITIONS**

One of the most popular fragrance products on the market, Fresh Scents®, are enjoyed by many all over the world. In our experience, to be successful, retailers should create a strong presence of Fresh Scents® in their store. By offering a wide selection of at least 12 fragrances, your customers will have many from which to choose. Keeping your Fresh Scents® display new and exciting is essential to the success of the program. Always add new Fresh Scents® to your existing line, and feature fragrances according to the seasons. A neat and well-stocked display sells more product.

MINIMUM Minimum Order \$90.00

FREIGHT INCENTIVE PROGRAM

\$275 to \$649 ~ 3% of merchandise total \$650 to \$1299 ~ 5% of merchandise total \$1300 to \$1649 ~ 7% of merchandise total

\$1650 and over  $\sim 100\%$  freight incentive (Except direct AK or HI, over \$1650,10% of merchandise amount.) This incentive is not to exceed the actual freight charges. Invoices must be paid within terms to earn

freight incentive. Freight incentives do not apply to collect freight shipments.

FREIGHT CAP Freight capped at 15% of the merchandise total, freight incentives apply. The freight cap will not apply to

orders shipped outside the continental US and/or expedited orders (Next Day, 2nd Day, etc).

**PAYMENT OPTIONS:** Net 30 terms are available with approved credit. Credit limits are based on credit history and/or credit

references. Orders processed with approved terms must be paid with a company check (credit cards will not be accepted). Prepayment options include Visa, Mastercard, Discover, American Express, and company

check. NO C.O.D orders are accepted.

**DELIVERY TERMS** The WillowBrook® Company will shop for the least expensive rate. Merchandise will be shipped

accordingly unless the Retailer chooses otherwise. The WillowBrook® Company's preferred carriers are:

Fedex Ground, USPS and Truckline Carriers.

**RETURN POLICY** Claims must be made within 10 days after receipt of goods. No return of merchandise will be accepted

without a Return Authorization Number assigned by our Customer Service Department. This Return Authorization Number must be printed on the outside of the box. No merchandise with price tickets or store labels will be accepted for return. The WillowBrook® Company is not responsible for shipping

charges on any returns. All returns are subject to a 15% restocking fee.

REFUSED SHIPMENTS All refused or undelivered shipments will be subject to a 15% restocking fee.

ACCOUNT STATUS Retailers must place at least one order during each 6 month time period to be considered active. Accounts can be closed at any time at the sole direction of the corporate office, with or without cause.

"This order is subject to approval by the corporate office in South Carolina."

Wholesale shipments to US based retailers are strictly licensed and authorized for resale ONLY within the United States and as authorized according to the terms of The WillowBrook® Company Authorized Dealer Policies. International shipments from US based retailers and sales efforts through third party websites (as defined in Section A4) are strictly prohibited as a violation of Authorized Dealer Policies, including, but not limited to, Sections A.1 and A.2 and thereof regarding The WillowBrook® Company intellectual property rights. Violation of Authorized Dealer Policies, and of this policy in particular, subjects an offending Authorized Dealer to potential immediate termination for cause, pursuant to Section D of Authorized Dealer Policies. Accounts will be closed and points lost at 18 months.

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